

<u>Itemized Changes Contained in Affiliate Trial Workbook Version 1.3</u>

Changes to the Workbook

Added Language for Affiliates New to Hosting Scent Work Trials - Page 4
 First step

Apply to become an Affiliate with USCS™. The \$25.00 fee may be submitted via PayPal here. Application may be sent to info@uscaninescentsports.com. USCSS™ may schedule a short telephone interview and will issue their decision within two-weeks time after receiving the Application.

Those Affiliates who do not have prior experience hosting Scent Work trials will need to host a mock USCSS™ trial before being approved to host a sanctioned event. Doing so will give these Affiliates the opportunity to walk through the process and work out any "bugs" before hosting a sanctioned trial. USCSS™ is always available to provide any support and guidance to help ensure the success of every Affiliate. Furthermore, these mock trials can help build interest in USCSS™ trials in the Affiliate's area, resulting in a larger turnout for their debut sanctioned trial.

Added Language Re: Lead-Up Time for Trial - Page 5

USCSS™ urges all Affiliates to give themselves a minimum of a 3-month lead-up for their proposed trial. It typically takes this amount of time to complete the necessary advertising, promotion and preparation to put on a successful Scent Work trial. Competitors will also typically need this much time to have openings in their calendar to attend a dog sport event.

- Added Language Re: CSD Fees Page 7
 - All fees are to be negotiated between the Affiliate and CSD. As a guideline,
 USCSS™ suggests CSDs are compensated at a rate of \$200.00/day.
 - o As USCSS™ continues to grow, trial entries will increase, thus allowing for larger and more robust trials. USCSS™ encourages Affiliates to account for this fact by including a provision in the written contract between themselves and the CSD specifically outlining what additional compensation will be given and in what circumstances. For instance, if a trial swelled from 35 dogs to 75 dogs, the CSD may be awarded an additional flat fee or an additional fee per dog over a certain limit. Again, the details of this compensation should be negotiated and finalized between the CSD and the Affiliate. USCSS™ leaves all negotiations up to the CSD and Affiliate to finalize before each individual sanctioned USCSS™ event. Affiliates are also welcome to barter with officials to determine a way to compensate for their services. For instance, if an Affiliate regularly hosts Agility

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trials with overflowing entries, and the CSD is interested in running three of their dogs in this trial, the Affiliate may opt to waive the entry fees for this Agility trial in exchange for the CSD officiating the USCSS™ trial. USCSS™ leaves the details

of these compensation agreements solely up to the Affiliate and CSD.

• Added Language Re: Judge's Fees - Page 8

- All fees are to be negotiated between the Affiliate and CSD. As a guideline,
 USCSS™ suggests Judges are compensated at a rate of \$150.00/day.
- Should an Affiliate pull in a Judge the day-of a trial, USCSS™ suggests this
 official be compensated at a rate of \$100.00/day and the Judge may also run
 their dog in the trial.
 - As USCSS[™] continues to grow, trial entries will increase, thus allowing for larger and more robust trials. USCSS™ encourages Affiliates to account for this fact by including a provision in the written contract between themselves and the Judge specifically outlining what additional compensation will be given and in what circumstances. For instance, if a trial swelled from 35 dogs to 75 dogs, the Judge may be awarded an additional flat fee or an additional fee per dog over a certain limit. Again, the details of this compensation should be negotiated and finalized between the Judges and Affiliate. USCSS™ leaves all negotiations up to the Judge and Affiliate to finalize before each individual sanctioned USCSS™ event. Affiliates are also welcome to barter with officials to determine a way to compensate for their services. For instance, if an Affiliate regularly hosts Agility trials with overflowing entries, and the Judge is interested in running three of their dogs in this trial, the Affiliate may opt to waive the entry fees for this Agility trial in exchange for the Judge officiating the USCSS™ trial. USCSS™ leaves the details of these compensation agreements solely up to the Affiliate and Judge.

• Added Language Re: Hosting Multi-Level Trials - Page 9

- Single or multi-level trial? Which levels will be offered?
 - If it is a multi-level trial, will you have separate search areas for each level or will the same search area be used for each level, with hides being added to the lower-level Classes in preparation for the upper-level competitors? This information must be listed in the premium.